

Kutzner + Weber GmbH · Frauenstraße 32 · 82216 Maisach · GERMANY

## Price Increases Effective 01 January 2025

Maisach, 27 November 2024

Dear Sir or Madam,

the downturn in the heating industry, which began in the second half of 2023, continues to persist due to ongoing political uncertainties and a lack of consumer confidence. This has led to a consistently low level of orders.

Unfortunately, companies' costs have not decreased accordingly; on the contrary, they have risen. The increasing proportion of fixed costs, coupled with order declines in the high double-digit percentage range, places a growing burden on businesses as market stagnation persists. Factors such as changes at suppliers, rising wages and salaries, and increased freight costs make an inflation surcharge for 2025 unavoidable.

As a result, from 1 January 2025, our prices will increase as follows:

Motorised flue gas dampers, draught limiters RG 1, 4, 64	6.0%
Thermal flue gas dampers RG 5	6.0%
Silencers AGM, AGG and plastic RG 7, 28	6.0%
TTSAG silencers, ARE silencers RG 7, 14	on request
Sound absorbers, flanges, cleaning plugs RG 12, 17	6.0%
Smoke extractors Diajekt, Injekt, Linejekt, RG 8, 37, AirSpeedy (net)	6.0%
Particle separator Airjekt RG 21	6.0%
NET exhaust gas heat exchanger	on request

All previously agreed net prices and transitional periods will expire at the end of the year unless explicitly confirmed for a period beyond 1 January 2025. We reserve the right to confirm incoming orders at the prices effective from 1 January 2025.

The updated article data with new list prices will be available for download in the first half of December on our website ([www.raab-gruppe.de](http://www.raab-gruppe.de)) under News and in the Download area. The revised price list will follow at the beginning of 2025.

Should you have any questions, our sales team will be happy to assist you. Alternatively, you can email us at [info@kutzner-weber.de](mailto:info@kutzner-weber.de).

We thank you for your continued trust in our company and products and look forward to a successful collaboration in the coming year.



Alexander Root  
CEO



Dirk Werner  
Sales Manager, Proxy