

Joseph Raab GmbH & Cie. KG · Gladbacher Feld 5 · 56566 Neuwied · GERMANY

Price increases valid from 1st January 2024

Neuwied, 30.11.2023

Dear Sir or Madam,

After the challenging years of 2021 and 2022, the exhaust technology product market in 2023, particularly in solid fuels, is experiencing a significant decline. Despite these challenges, the Raab Group has maintained its reputation for stability and fairness by refraining from applying any TCs throughout the year, except for specific silencer variants.

Unfortunately, due to changes in suppliers, wage and salary increases, and other factors, a modest increase in list prices for 2024 has become inevitable.

As a valued Raab customer, you are already benefiting from the continuously decreasing alloy surcharge, adjusted monthly. Despite the adjustment, there is currently an average effective price reduction of approximately 3.5% for double-walled systems and approximately 4.3% for single-walled flue gas systems compared to the first half of 2023.

In detail, the price adjustments from January 1st, 2024, are as follows:

Double-walled systems, Air-Stream W6, W17	3.0 %
Single-walled stainless steel systems, Flex, insulation pipes W1, W2, W5, W9, W11, W12	3.5 %
Lightweight construction systems LB and wall ducts W7, W16	5 %
Concrete products W13, W35, W38	6 %
Plastic system W84, W86	no increase
Kutzner + Weber particle separator Airjekt W21 and other KW products	3.5 %

Additionally, the alloy surcharge for the WPG version made of material 1.4539 will transition to the basis 1.4404 from January 2024. For WPG items, all LZ weights in the price list will be doubled, with the alloy surcharge calculated using the value for 1.4404 instead of 1.4539.

All agreed net prices and transitional periods will expire at the end of the year, unless expressly confirmed beyond January 1st, 2024. We reserve the right to confirm incoming orders at prices effective from January 1st, 2024.

The updated article data, including new list prices, will be available on our website www.raab-gruppe.de under News and in the download area in the first half of December. The printed price list will follow in the 1st quarter of 2024.

Our dedicated sales staff is ready to address any questions you may have. Alternatively, you can email us at info@raab-gruppe.de.

We appreciate your trust in our company and products, and we look forward to continuing our successful collaboration in the coming year!



Rolf Wagenfeld
CEO



Alexander Root
Sales + Marketing, Proxy

Joseph Raab GmbH & Cie. KG
Gladbacher Feld 5
56566 Neuwied
Deutschland
Geschäftsführer: Rolf Wagenfeld

Tel.: +49 (0) 26 31/913-0
Fax: +49 (0) 26 31/913-276
info@raab-gruppe.de
www.raab-gruppe.de
WEEE-Reg.-Nr.: DE 76200573

Kommanditgesellschaft
Sitz Neuwied
Amtsgericht Montabaur
HRA 11270

Komplementär
Strabit-Werke GmbH
Sitz Neuwied
Amtsgericht Montabaur
HRB 10004

Sparkasse Einbeck
IBAN: DE29 2625 1425 0226 1365 05
BIC: NOLADE21EIN
USt-IdNr.: DE149511971